



## BEONTRA – Let your career take off!

With the BEONTRA Scenario Planning software solutions, our customers can constantly “BE ON TRACK” which enables them to think “BEYOND TRAFFIC”. Our solutions provide ideal conditions for the simulation and evaluation of planning scenarios covering areas such as traffic, capacity, revenue and investment. We keep the world in motion with our innovative products – for over 15 years we have been dedicated to developing software solutions in a fast-paced environment, providing cutting edge technology to help our 60+ clients manage airport traffic. BEONTRA reflects the kind of company our people stand for: vibrant, human, fun but focused, globally acting but locally rooted.

## Sales & Marketing Manager (f/m/d)

Karlsruhe, Germany

### Key responsibilities

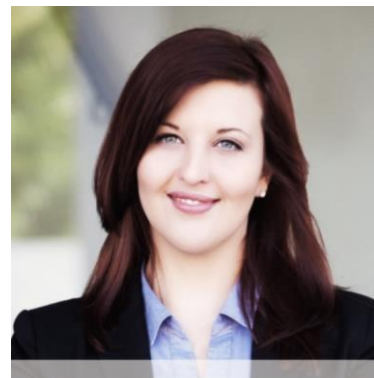
- Sales and Marketing support for our Sales Executives
- Preparation of Sales presentations
- Coordination of the Sales back-office and support activities
- Take over selected Leads
- Structuring and execution of our marketing activities
- Organisation and management of events (e.g. user meetings)
- Online Marketing, incl. responsibility for our homepage
- Conception and preparation of marketing activities (e.g. mailings, newsletter, brochures, reports)

### Requirements

- Highly motivated self-starter, the ability to structure and execute self-organised, drive to improve and proactivity
- Education or background in Sales and/or Marketing
- Client driven mind-set and good communication skills
- Excellent English skills, other languages are an advantage
- Competence in MS Office
- Passion for the aviation industry

### What we offer

- Challenging job in the international aviation industry with scope for introducing your own ideas and experience, interdisciplinary collaboration with motivated teams and a comfortable working atmosphere
- Permanent position, individual career paths, flexible working hours
- Modern corporate culture with strong team spirit, flat hierarchies, knowledge sharing and staff events



### HR Business Partner Katharina Brenner

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If you can think outside of the box and combine fun with work we would love to hear from you.

Check-in with the following documents:

- Cover letter
- CV
- References
- Possible start date

Please send your application to [jobs@beontra.com](mailto:jobs@beontra.com)

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